

# The Art Of Possibility

*Part One*

## *Making Sense Of Talent In Music Teaching And Learning*

*By Steven Brundage*

Editor's Note: This is the first of a two-part series examining the talent versus expert skill debate.

**Steven Brundage** is a doctoral student at the University of South Carolina where he studies piano pedagogy with Scott Price.

He enjoys researching and writing about the connections between music learning, neuroscience and psychology.



In 2010, 30-year-old Dan McLaughlin decided to quit his job as a commercial photographer and become a professional golfer. Though at the time he had little experience playing golf, McLaughlin planned to accumulate 10,000 hours of deliberate practice, eventually win amateur events and someday join the PGA tour.

To develop his skill, McLaughlin created *The Dan Plan*, a methodical regimen of 30-plus hours of weekly practice with professional golf instructors, strength trainers, a chiropractor and a “goal guru.” McLaughlin documents his progress on his website, [thedanplan.com](http://thedanplan.com), recording putting averages, driving accuracy, number of greens in regulation, recovery performance and scores.

For the first five months, he practiced with only a putter, systematically working further and further away from the hole. Eventually, he began practicing with a wedge and irons. After 12 months, McLaughlin had his first full-swing lesson and by 18 months he began practicing with a driver. By November of 2011, after nearly two years of practice, he finally played his first full game of golf.<sup>1</sup>

As of May 2014, McLaughlin had reached 5,000 hours of practice, but more importantly, his handicap, a measurement of the number of strokes played over par, was down to three, a respectable achievement for any amateur golfer and close to the maximum allowed to compete in the annual PGA tour qualifying event.

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McLaughlin realizes he may never reach the PGA tour, but he says *The Dan Plan* is about more than challenging the 10,000-hour rule or becoming a professional golfer, “It’s about inspiring others to start exploring the possibilities life affords them. [And] if it inspires even one person to quit their day job and find happiness in their own plan, then *The Dan Plan* [has been] a success.”<sup>2</sup>

The *Dan Plan* has been featured by CNN, *Golf Digest*, BBC, the PGA Tour Network, ABC *Nightline*, CBS *News This Morning*, Bloomberg *Businessweek*, *Psychology Today*, *Sports Illustrated* and many others, gathering a devoted following of supporters and naysayers alike, everyone watching as the clock ticks closer to 10,000 hours.

*The Dan Plan* raises important questions about talent and expert skill development, such as what role innate giftedness plays in the development of expert skill? Can hours and hours of deliberate practice develop expert skill? And, is talent a defunct concept?

As musicians, our views on talent and expert skill development greatly impact our methodology as teachers and learners. Some believe greatness is destined from birth, held fast by fate and undeterred by circumstance. Others argue that elite skill is developed from hours and hours of deliberate practice. Many consider it the combinatorial result of innate giftedness, deliberate practice, extraordinary opportunity and master coaching.

This article seeks to make sense of talent in music teaching and learning by exploring the latest neuroscience research, examining current and historical monographic and periodic resources and investigating stories of child prodigies and late bloomers throughout history.

Certainly, no one has settled the talent debate nor completely solved the expert skill equation. If they had, there would be greatness emerging from every corner of the globe. But the proliferation of modern research provides a deeper understanding of the science of success, leaving many experts wondering if greatness is the result of unique genetics or unique upbringings, what value there is to the “10,000-Hour Rule,” why we equate genius with precocity, what role innate intelligence plays in the development of expert skill, and ultimately, what is the real key to success?

## The 10,000-Hour Rule

*The theoretical framework presented in this [research] explains expert performance as the end result of individuals’ prolonged efforts to improve performance while negotiating motivational and external constraints. In most domains of expertise, individuals begin in their childhood a regimen of effortful activities (deliberate practice) designed to optimize improvement. Individual differences, even among elite performers, are closely related to assessed amounts of deliberate practice. Many characteristics once believed to reflect innate talent are actually the result of intense practice extended for a minimum of 10 years or 10,000 hours.*<sup>3</sup>

—K. Anders Ericsson, Florida State University Psychologist

In the early 1990s, Florida State University professor and psychologist K. Anders Ericsson conducted what has perhaps become the most influential research on expert skill development in the last quarter-century. Ericsson and his colleagues studied violinists at the Berlin Academy of Music in Germany, seeking to better understand what factors distinguish elite performers from those who are average.

They began by placing violinists from the academy into one of three categories: future professional soloists, future orchestral players and future music teachers. Next, they conducted interviews with the violinists to ascertain biographical information like when they began music studies, when they decided to become professional musicians, their average number of teachers and the approximate number of hours practiced throughout their lifetime.

Ericsson’s research concluded that the majority of violinists in the study had rather similar backgrounds. The average beginning age of music study was 8, the average age at which the violinists decided to become professionals was 14, and the average number of music teachers with whom the violinists had studied throughout their student-career was 4. There was only one conspicuous correlation among the violinists and their level of achievement. It was number of hours practiced. Ericsson and his colleagues found that by age 20, violinists in the future music-teachers category had only practiced on average 4,000 hours, future orchestral players had practiced on average 8,000 hours, and future international

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soloists had practiced on average 10,000 hours or 10 years.

Intrigued by the results, Ericsson and his colleagues decided to test their theory with amateur and professional pianists. Similarly, the study found that amateur pianists had practiced on average 2,000 hours by age 20 and the professional pianists, like the elite violinists from the Berlin Academy of Music, had accumulated on average 10,000 hours by the same age.

“The elite musicians practiced deliberately, not carelessly.”

Among the elite musicians in this research, Ericsson found another pattern—their practice was more qualitative than quantitative in measurement. The elite musicians practiced deliberately, not carelessly. And this made them elite. Ericsson said, “When most people practice, they focus on the things they already know how to do. Deliberate practice is different. It entails considerable, specific and sustained efforts to do something you can’t do well—or even at all. Research across domains shows that it is only by working at what you can’t do that you turn into the expert you want to become.”<sup>4</sup>

In 1993, Ericsson published his research in the *Psychological Review*, titled, “The Role of Deliberate Practice in the Acquisition of Expert Performance,” and in 2008 it became famous as the “10,000-hour rule” when author, Malcolm Gladwell, featured it in his *New York Times* best-selling book, *Outliers: The Story of Success*.

## The Great Debate

*The “10,000-hour rule”—that this level of practice holds the secret to great success in any field—has become sacrosanct gospel, echoed on websites and recited as litany in high-performance workshops. The problem: it’s only half true. If you are a duffer at golf, say, and make the same mistakes every time you try a certain swing or putt, 10,000 hours of practicing that error will not improve your game. You’ll still be a duffer, albeit an older one.*<sup>5</sup>

—Daniel Goleman

Focus: The Hidden Driver of Excellence

Since *Outliers*, the 10,000-hour rule has become a polarizing force in neuroscience and psychological research, creating a veritable firestorm of constructive and, at times, contentious debate among experts, while creating a hot-button niche within journalism. Many have criticized Gladwell’s theory for being simplistic, void of other potential influences on the development of expert skill such as natural talent, opportunity and coaching.

The talent debate, however, stretches back more than two millennia. Around 380 BC, the Greek philosopher Plato wrote in his epic Socratic dialogue *Republic*, that he believed giftedness was imbued from birth.

In the 17th century, English philosopher John Locke proposed the important idea of *tabula rasa*, meaning “blank slate.” In his book, *An Essay Concerning Human Understanding*, Locke suggested that individuals develop behavioral traits according to nurturing or environmental influences, however, most modern psychologists disregard this viewpoint as being single-sided, asserting that both genetic determinism and environmentalism influence development interactively.<sup>6</sup>

Two centuries later, English polymath Sir Francis Galton conceived the now common notion of “nature versus nurture” in his 1869 book, *Hereditary Genius*, the first attempt to conduct social scientific research into the origins of genius. Galton’s concept compared the significance of innate qualities to personal experiences, but many have critiqued the view for its binary simplification and voidance of potentially combinatorial factors.<sup>7</sup>

In 1971, psychologists Herbert Simon and William Chase published a study on the development of expertise in the *American Scientist*, saying:

There are no instant experts in chess—certainly no instant masters or grandmasters. There appears not to be on record any case (including Bobby Fischer) where a person reached

grandmaster level with less than about a decade's intense pre-occupation with the game. We would estimate, very roughly, that a master has spent perhaps 10,000 to 50,000 hours staring at chess positions.<sup>8</sup>

Recently, in the wake of Gladwell's book, *Outliers*, *New York Times* bestselling author Daniel Coyle suggests a combinatorial equation for achieving expert skill in his highly acclaimed 2010 book, *The Talent Code*. Coyle says expert skill is the result of "deep practice, ignition [motivation], and master coaching." He explains that "deep" practice (focused practice) produces within the brain a microscopic neural substance called myelin, adding speed and accuracy to thoughts and movement, the very essence of skill development.

Coyle adds that "ignition" (motivation) provides the necessary impetus for the lengthy, sustained hours of practice, necessary to the development of skill. "Ignition," Coyle says, is derived from primal cues of belonging and deficiency, whereby individuals work to fulfill needs. He uses the example of a young baseball player who, upon observing older and more capable players, identifies his need for improvement and thinks, "better get busy," thus lighting the fire of intrinsic motivation.

Again in 2010, Olympian and journalist Matthew Syed offered further evidence for the practice theory of expert skill development in his book, *Bounce: Mozart, Federer, Picasso, Beckham, and the Science of Success*. Syed investigated stories of great performers throughout history whose skill seemingly defied belief, yet upon further examination, it is revealed that they were in fact shining examples of the 10,000-hour rule of expert skill development.

Syed notes that Wolfgang Amadeus Mozart likely accumulated 4,000 hours of practice by his 6th birthday and that his childhood was full of extraordinary opportunities for training with one the greatest pedagogues alive, his father, Leopold. Similar stories of expert skill development include that of golfing legend Tiger Woods,<sup>9</sup> soccer sensation David Beckham,<sup>10</sup> tennis stars Venus and Serena Williams, chess player Bobby Fischer,<sup>11</sup> novelist and poet Charlotte Brontë,<sup>12</sup> painter Pablo Picasso<sup>13</sup> and the famed Italian artist Michelangelo.<sup>14</sup>

Syed says these individuals did not simply stumble upon greatness; rather they worked very diligently and methodically for it. Syed concludes, "The talent theory of expertise is not merely flawed in theory; it is insidious in practice, robbing individuals and institutions of the motivation to change themselves and society."<sup>15</sup> 

## Notes

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### Unique Genetics Or Unique Upbringings?

*Give me a dozen healthy infants, well-formed, and my own specified world to bring them up in and I'll guarantee to take any one at random and train him to become any type of specialist I might select – doctor, lawyer, artist, merchant-chief and, yes, even beggar-man and thief, regardless of his talents, penchants, tendencies, abilities, vocations, and race of his ancestors.<sup>1</sup>*

—John B. Watson, behavioral psychologist

In the late 1960s, Hungarian educational psychologist László Polgár devised one of the most audacious experiments ever conducted on talent and expert skill development. Polgár believed that a common thread connected geniuses from throughout history—early and focused specialization in a particular area—and like behavioral psychologist John B. Watson, Polgár believed he could develop expert skill in any healthy child. Polgár said, “Children have extraordinary potential, and it is up to society to unlock it.”

So, in 1969, Polgár sought and found a wife, explicitly stating his intentions to test his theory of talent development, and began teaching his first-born daughter, Susan, the game of chess. Polgár considered the game of chess a suitable activity to test his theory as it was completely objective in its scoring, did not

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favor qualities of either gender and did not require exceptional physical attributes. Chess provided a perfectly level playing field for his experiment.

In 1973, when Susan was just 4 years old, they began their experiment, and within the next three years, her two sisters, Sophia and Judit, were born. Polgár devoted many hours to teach each of his daughters to love and play the game of chess. In fact, by Susan's 5th birthday, she had already accumulated hundreds of hours of deliberate practice. Polgár continued methodical training with Susan's two other sisters. Susan's first competition came at age 5.

She competed against girls twice her age, winning every single game—10 in all—eventually seizing the championship undefeated. By age 12, Susan became the world chess champion for girls younger than age 16. Two years later, she was rated as the top female chess player in the world. She eventually reached the status of grandmaster, the first female player in history to do so and has won the women's world championship four times.

Polgár's second daughter, Sofia, was no less accomplished as a chess player. Just like her older sister, Sofia learned the game of chess from an early age, growing to love and master it. At age 5, she won the Hungarian championship for girls younger than 11. As an 11-year-old, she won the world championship for girls younger than 14. Most astonishingly, she played in the *Magistrale di Roma* as a 15-year-old, winning eight straight games against the very best male players from around the world and receiving the fifth highest performance rating of any chess player, male or female, in history.

Judit, Polgár's youngest daughter, also experienced remarkable success as a chess player. She won the under-12 world championship in 1988, the first time in history a girl had won. As a 15-year-old, Judit became the youngest-ever grandmaster and later was the number-one ranked female chess player in the world for more than a decade. Presently, she is considered the greatest female chess player of all time.

The apparently natural gifts of the Polgár sisters demonstrate what K. Anders Ericsson calls the "iceberg effect" of expert performance, a sort of talent delusion. Ericsson says, "Expert performance is similar to an iceberg, where only one-tenth of the iceberg is visible above the surface of the water and the other nine-tenths are hidden below it. When fans observe an elite athlete perform at a competition lasting a few hours they may not be aware of the over 10,000 hours of practice that preceded this display."<sup>2</sup>

When asked about Susan's precocity, Polgár simply replied, "If they had seen the painfully slow progress, the inch-by-inch improvements, they would not have been so quick to call Susan a prodigy." In the end, Polgár's experiment proved, at least to him, that geniuses are made, not born, which raises the question: Why do we often equate expert skill with precocity?

## Precocity Or Meritocracy?

*Genius, in the popular conception, is inextricably tied up with precocity—doing something truly creative, we're inclined to think, requires the freshness and exuberance and energy of youth.*<sup>3</sup>

—Malcolm Gladwell

There exists a prevailing, societal notion that expert skill, especially among athletes and musicians, belongs, for the most part, to the precocious. It's a sort of romantic idealization that giftedness is divinely imbued. But perhaps we are viewing this issue from the wrong perspective. Perhaps child prodigies appear so extraordinarily gifted because they are compared to average children of the same age.

Most children, and adults for that matter, never dedicate themselves to skill development with the same deliberateness, methodology and guidance of child prodigies because, in most cases, they lack the opportunity, guidance or motivation. Perhaps, children, for sheer lack of familial and vocational responsibilities, possess greater potential for expert skill development than adults.

There are those whose lives depict an inverted picture of prodigious success, illustrating an important principle of expert skill development—success is sometimes more a result of meritocracy than precocity. These late bloomers exist throughout history in every discipline, from literature to sports, from music to science, and from art to mathematics.

Vincent Van Gogh attended art school in his late 20s, exhibiting his works for the first time by age 32. One of his most famous works, *Starry Night*, was completed in his mid-30s. Similarly, French impressionist Claude Monet did not achieve world renown until his 30s with the iconic work, *Impressions, Sunrise*. Another French impressionist, Paul Cézanne, followed a similar path as Monet, finally achieving success at age 33, after having failed the entrance exam to the *École des Beaux-Arts* of France.

The Finnish composer Leoš Janáček was 62 when the premier of his opera *Jenůfa* first garnered him world

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renown. Austrian composer Anton Bruckner upon hearing Richard Wagner's opera, *Tannhäuser*, began writing his world famous symphonies at age 39. Giuseppe Verdi composed his iconic *Aida* at age 58 and later in his 60s, he composed his masterpiece *Requiem*. Verdi's well-known Shakespearean operas, *Othello* and *Falstaff*, were composed when he was 80.

The famous Italian tenor, Andrea Bocelli, received his big "break" during his mid-30s and it was not until age 41 that his critically acclaimed album, *Sacred Arias*, became one of the most successful classical albums of all time, selling more than 5 million copies.

In literature, Mark Twain, the iconic American writer, penned *Tom Sawyer* at age 41 and *Huckleberry Finn* at the ripe age of 49. After selling his first poem at age 20, Robert Frost did not publish again until his 39th birthday and Laura Ingalls Wilder, probably best known for her *Little House* series, was not published until in her mid-60s.

These late bloomers, and surely many others, demonstrate a single principle, crucial to an understanding of talent and expert skill development—that elite skill does not always take the form of precocity. Often when expert skill does take prodigious form, we conveniently overlook other influential factors such as practice, guidance and opportunity.

## Intelligence And Innate Physical Qualities

*None of this is to deny the power of practice. Nor is it to say that it's impossible for a person with an average I.Q. to, say, earn a Ph.D. in physics. It's just unlikely, relatively speaking. Sometimes the story that science tells us isn't the story we want to hear.*<sup>4</sup>

—Zach Hambrick, Michigan State University  
psychologist

It is also important to consider the roles of intelligence and innate physical qualities in the development of expert skill. A number of studies testing the memory capacities of individuals with expert skill reveal greater than normal activity in the brain's memory bank, the cerebral cortex and natural physical characteristics like height, arm and finger length, as well as general health, may impact an individual's capability to acquire expert skill with a particular musical instrument.<sup>5</sup>

In 2011, psychologists Zach Hambrick and Elizabeth Meinz published an article with the *New York Times* detailing their research into the relationship between expert skill development and intelligence. They were interested in understanding what, if any, role "working memory capacity"

played in predicting success in complex activities such as playing the piano. They studied the practice habits of pianists, their sight-reading skills and their working memory capacity while performing other tasks.

Their research found a strong correlation between hours practiced and sight-reading abilities, but it also determined that working memory capacity accounted for variance in aptitude. They said, "If you took two pianists with the same amount of practice, but different levels of working memory capacity, it's likely that the one higher in working memory capacity would have performed considerably better on the sight-reading task."

The same can be applied to memorization in music. A musician with below average working memory capacity will struggle to successfully complete a memorized performance, an often-necessary component to professional musicianship. It seems that a certain level of intelligence, perhaps even above average intelligence, is necessary to developing expert-level skill; however, Malcolm Gladwell notes the diminishing marginal returns of intelligence in terms of achieving success, saying, "Once someone has reached an IQ of somewhere around 120, having additional IQ points doesn't seem to translate into any measureable real-world advantage."<sup>6</sup>

Certain innate physical qualities are also necessary to achieve expert skill in certain fields. Most professional basketball players, for example, are not short and typically, professional football players are not thin. Stereotypes like these are mostly consistent among sports, demonstrating the necessity of certain innate physical qualities to achieve expert-level skill, but the same is not always true for musicians.

While typically a concert pianist must capably reach an octave and a violinist must have nimble finger dexterity to perform most works in the standard repertoire, many professional musicians have achieved expert skill despite being underweight or overweight, below average height or above average height. This is a matter of degrees or dosages and in many cases there are exceptions.

Innate physical qualities then, in terms of expert skill development, are generally less important for musical success than for athletic success, for example. But intelligence, that is working memory capacity, appears to play an active and significant role in expert skill development among musicians.

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*Can anyone be a great musician? No—there are all sorts of limitations. Some are severely physically disabled, others intellectually disabled. Others don't have the childhood*

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*resources of encouragement and training. Others never develop the intense desire, for whatever reason. There are lots of obstacles out there. The point that I think shines through in all this research is that we need to sweep aside this old notion that most people simply don't have IT. The IT—the greatness—is something you acquire, not something you are given or are not given. Some may face too many obstacles to acquire IT but few are born with limitations so severe that the acquisition is inherently impossible.*<sup>7</sup>

—David Shenk, *The Genius in All of Us*

Dan McLaughlin believes talent has little to do with success, and according to Florida State psychologist K. Anders Ericsson and others, he may be correct. László Polgár certainly demonstrated that expert skill, even world-class greatness, could be developed, provided the proper training, guidance and opportunity.

Many biographers note equal significance in terms of the nurturing of expert skill among child prodigies like Wolfgang Amadeus Mozart, Pablo Picasso, Tiger Woods, Roger Federer, Bobby Fischer, and Serena and Venus Williams. They demonstrate the same principle—precocious children are more the result of unique upbringings than unique genetics.

Daniel Coyle, author of *The Talent Code*, claims that elite performance is the result of deep practice, which produces within the brain a microscopic neural substance called *myelin*, adding speed and accuracy to thoughts and movement, the very essence of skill development. Ericsson asserts that roughly 10 years or 10,000 hours of deliberate practice will produce expert skill. Malcolm Gladwell says greatness is the result of 10,000 hours of practice plus innate giftedness, Matthew Syed asserts the importance of extraordinary opportunity and guidance in achieving greatness, and Michigan State University psychologist Zach Hambrick alleges that all the opportunity and training in the world will not develop expert skill without an above-average level of intelligence.

But surely the matter of expert skill development is more complex than any equation of “this plus that equals success.” Indeed, the proper training without some degree of innate giftedness, intelligence and physical readiness may not always yield expert skill. Equally, talent without some degree of deliberate practice, extraordinary opportunity and master coaching may not develop expert skill either. So, what causes a person to develop expert skill?

Stanford University psychologist Carol Dweck suggests there is more to expert skill development than talent, oppor-

tunity and the proper training. She says the key to success is a “growth mindset.” In her book *Mindset: The New Psychology of Success*, Dweck proposes that people with a growth mindset “thrive on challenge and see failure not as evidence of unintelligence but as a heartening springboard for growth and for stretching our existing abilities.”<sup>8</sup> Dweck also notes that individuals with a “fixed mindset” believe skill to be an innate quality, static and inherent. She says that in some cases, the talent theory has caused a prevailing “fixed mindset” among individuals, stifling the fulfillment of their potential.

Perhaps musicians should be most concerned with instilling in students and themselves a “growth mindset,” placing greater emphasis on the importance of learning from failures rather than fearing them, striving for continual improvement and viewing challenges as opportunities not obstacles.

Indeed, there are those who possess talent but will never achieve expert skill because they lack the self-belief and motivation to pursue it. And there are those lacking talent who will achieve greatness because they possess more than the proper training and opportunity. They possess the burning fire of motivation and the determination to spend time and energy pursuing skill development without short cuts. They endure failures, yet persevere. Perhaps, then, all that separates ordinary from extraordinary is openness to the possibility. ☺

## Notes

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